



Our Mission...

To be a leader in the wholesale insurance market by providing the highest quality service available to our suppliers and our customers through knowledgeable, well-trained employees, and state of the art technology.

Our Core Values define who we are...

We believe our Core Values will help us to remain focused so that we may continue to provide the highest quality of service which our customers and suppliers have grown to expect in an ever-changing marketplace.

Service: Providing Exceptional Service to Our Suppliers and Customers

Ethics: Maintaining Integrity in Everything We Do

Positive Workplace: Setting an Environment Where Employees Feel Comfortable and Have the Ability to Learn and Grow.

Education: Maintaining Current Knowledge of Coverages, Markets, and Regulations.

Consistency: In Underwriting, Service, and Treatment of Customers, Suppliers, and our Employees.

A Long History (in short)...

In 1947, Irvin Saltzman began a one-person insurance agency focused on speedboat coverages and located on Broad Street in Philadelphia. In 1957, Irvin Saltzman Company, Inc. became Delaware Valley Underwriting Agency, Inc. (DVUA), as it is still known today.

DVUA is a leading excess and surplus lines wholesaler placing some of the largest, toughest and most unusual risks in the industry. With seven offices and five marketing locations, DVUA offers insurance coverages exclusively through appointed independent agents and brokers.

The DVUA companies are subsidiaries of Penn Independent Corporation and are member companies of United America Indemnity, Ltd.

1947 Trading under his own name, Irvin Saltzman entered the insurance business in Philadelphia

1955 Named Irvin Saltzman Company Incorporated

1957 Company name changed to Delaware Valley Underwriting Agency, Inc.

1962 DVUA of New Jersey, Inc. created

1968 Delaware Valley Underwriting Agency, Inc. relocated from downtown Philadelphia to suburbs in Wyncote, PA

1972 Celebrated 25th Anniversary

1978 DVUA Pittsburgh, Inc. created

1979 DVUA of Ohio, Inc. created

1980 DVUA of New York, Inc. and DVUA West Virginia, Inc. created

1982 Corporate Headquarters relocated to Hatboro, PA

1992 DVUA Virginia, Inc. created

1997 Celebrated 50th Anniversary

2000 DVUA North Carolina, Inc. created

2001 DVUA South Carolina, Inc. created

2003-2004 All DVUA offices received CMGA* Designation by the American Association of Managing General Agents (AAMGA)

2004 DVUA Massachusetts, Inc. Created

2005 DVUA became a member company of United America Indemnity, Ltd. (NASDAQ: INDM)

*Certified Managing General Agency